Philip Morris USA

PM SHIPMENTS TO MCLANE HAVE BEEN APPROXIMATING MCLANE'S SALES TO RETAIL, AVERAGING 570-590 MILLION UNITS PER WEEK.

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

Week ending	PM shipped to McLane	McLane shipped to Retailers	Difference	Cume Diff. From 1/7/94
~~4/8~~	~~949.1~~	~~533.0~~	~~416.1~~	
4/15	1,076.6	529.6	547.0	
4/22	1,087.1	544.5	542.6	
4/29	726.7	560.8	165.9	
5/6	674.6	555.9	118.7	
5/13	614.2	565.8	48.4	
5/20	540.9	569.7	-28.8	
5/27	606.6	544.2	62.4	
6/3	544.8	538.0	6.8	
6/10	628.9	595.8	33.1	
6/17	586.5	587.4	-0.9	1,785.6
6/24	589.5	N/A	N/A	
7/1	599.8	608.3	-8.5	
7/8	635.8	570.4	65.4	
7/15	631.8	N/A	N/A	

7/29
655,932
- 12,882
643,050

644826
7/22 - 19674
625.2
N/A
N/A

All volumes exclude 24 Sam's Clubs in Michigan purchasing directly from PM.

7/29

Source: https://www.industrydocuments.ucsf.edu/docs/jtwj0004